

## CASE STUDY

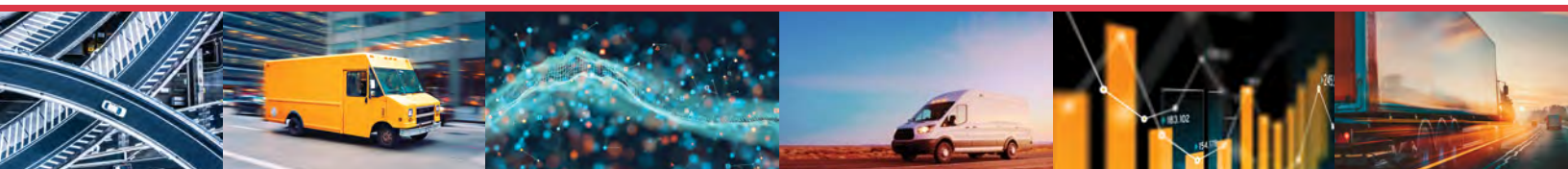
# How Lazer Spot is Dropping the Risk of Fuel Fraud by using Enhanced Authorization Controls

## HIGHLIGHTS

- Reduced fuel fraud by leveraging proximity-based authorization and alerts
- Increased control by cutting off fuel when available tank capacity is reached
- Real-time controls help prevent misuse at card swipe

## BACKGROUND

Lazer Spot, a transportation yard management company, leveraged the next generation of Enhanced Authorization Controls, a digital solution that helps prevent fuel fraud in real time. Through the integration of a FLEETCOR fuel card and a partnered GPS telematics solution the company gained peace of mind through enhanced control over fuel expenses.



# Lazer Spot lowers its risk of exposure to fuel fraud and misuse by using Enhanced Authorization Controls by integrating FLEETCOR fuel cards to a GPS telematics solution.

## ABOUT THIS CASE

### Lazer Spot

Alpharetta, GA

### Industry

Transportation /  
logistics

### Employees

more than 3,000

### Fleet Size

more than 2,000



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## THE BIG STORY

Prior to using Enhanced Authorization Controls, Lazer Spot suffered from what plagues others in the industry: they needed better control of fuel spend. Lack of visibility into fuel consumption, fuel location, and tank capacity put them at risk for fraud and misuse.

Lazer Spot had previously relied on sorting through fuel transaction data to uncover any unusual fueling behavior, often uncovering inconsistencies after the transaction had already taken place. By using Enhanced Authorization Controls with their fuel card and GPS telematics solution, Lazer Spot can now spot and stop fueling outliers in real time. These controls allow Lazer Spot to track truck location and monitor fueling behavior.

The Lazer Spot team sets customizable 'decision rules' that align with how their fleet operates and automatically apply when the system is triggered by suspicious activity, such as buddy fueling, skimming, or fuel theft. When triggered, real-time notifications are sent and, when necessary, the transaction can be stopped before it's processed.

Enhanced Authorization Controls integrates a FLEETCOR fuel card to a GPS telematics solution, transforming the business by giving Lazer Spot better control over fuel spend. No longer are they constrained by standard card limits - now fueling permissions are based on business needs. With Enhanced Authorization Controls, Lazer Spot can now:

- Set spending limits based on available fuel tank capacity
- Authorize only the amount of fuel needed to fill the empty tank
- Track fueling locations and truck proximity to prevent unauthorized usage

The best part? The implementation was simple; and, with the use of Enhanced Authorization Controls, the company is gaining fueling data points that help them modify site practices and help prevent misuse. When suspected misuse occurs, they use their new controls to intercept and decline a potential fraudulent transaction before it takes place.

**"Security and control are top priorities for the Lazer Spot team," says Toni Gleeson, Corporate Controller. "The combination of real-time data capture from the vehicle and FLEETCOR's payment processing platform makes it that much easier for Lazer Spot to mitigate financial losses related to fraud and misuse."**

*Toni Gleeson  
Corporate Controller*

